

## Get Clients Now Tm A 28 Day Marketing Program For Professionals Consultants And Coaches

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### Get Clients Now! (TM) : C. Hayden : 9780814432457

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Re-contact 3 former clients each week 3. Send handwritten notes to 2 people each week who have referred clients to me in the past 4. Contact 3 possible venues (groups/associations) each week about speaking opportunities 5. Contact 3 recruiters each week to cultivate referral partnerships 6. Reach out to 5 potential clients on LinkedIn every week 7.

### GET CLIENTS NOW! Action Worksheet

Write a playbook. A playbook is a great way to attract new clients, as it provides detail on your process, how you work and how you can help the client. The team over at thoughtbot have the best playbook I've seen to date. It covers their processes from design, development, sales, hiring, operations and more.

### 33 Ways To Get More Clients

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C.J. Hayden is the author of Get Clients Now! (TM): A 28-Day Marketing Program for Professionals, Consultants, and Coaches . Thousands of business owners and salespeople have used her simple sales and marketing system to double or triple their income.

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